

# PM Shipment Reconciliation w/e 10/23/98

	<u>Proj</u>	<u>Actual</u>	<u>Diff</u>
Base	4,310	4,310	-
Promos	100	185	85
Payback	(265)	(265)	-
McLane	125	(125)	(250)
A.O. Inventory	-	40	40
Pricing	<u>(50)</u>	<u>(50)</u>	<u>-</u>
TOTAL	4,220	4,095	(125)

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